



**Michael C. Willey**

President

Hatteras Capital Advisors

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## Meet Michael Willey

Michael Willey is the Founder and CEO of Hatteras Capital Advisors, a premier recruiting and business consulting firm serving clients across the U.S. and beyond. Since transitioning into executive search and consulting in 2013, Michael has built a reputation as a strategic partner to both organizations and professionals—trusted for his relationship-driven approach, industry insight, and proven ability to deliver results.

Michael's strength lies in forging long-term partnerships that go beyond placement. He is deeply committed to helping businesses grow stronger through leadership alignment, team development, and strategic consulting—and to helping professionals discover roles that reflect their skills, values, and aspirations.

Before launching Hatteras, Michael enjoyed a successful career in the financial services industry. His background includes managing multimillion-dollar hedge funds, leading operations for major financial institutions like Prudential Financial and Truist Bank, and designing growth-focused asset management strategies. This experience shaped his analytical mindset, client-focused approach, and passion for performance—all of which he brings to his work in recruiting and business consulting today.

Michael is a proud graduate of the University of Tennessee, where he earned his Bachelor's in Business Administration and Management. A loyal Tennessee Volunteer, he is equally devoted to his community, having served on the boards of several charitable organizations.

Now based in the beautiful mountains of Western North Carolina, Michael enjoys life in Hendersonville with his twin daughters, Alexandra and Rachel. Whether he's guiding a CEO through a complex challenge or helping a rising professional take the next step, Michael approaches every opportunity with empathy, integrity, and an unwavering dedication to excellence.

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## About Hatteras Capital Advisors

Founded in 2019, Hatteras Capital Advisors is a full-service recruiting and business consulting firm committed to helping companies grow with purpose and professionals thrive in meaningful careers.

We specialize in executive search and strategic consulting across General Construction, Engineering, Sub Trades, Manufacturing, Finance, Healthcare, and more. Our client-focused model ensures tailored solutions that align talent and strategy to achieve lasting impact.

**Our consulting services include:**

- Talent Strategy & Workforce Planning
- Management & Operational Consulting
- Business Development & Sales Training
- Market Diversification & Industry Analysis
- Executive Coaching & Leadership Development
- Advisory Board Participation & Governance Support

Whether you're scaling your team, entering a new market, or realigning your business strategy, Hatteras is your trusted partner for growth.

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**Michael's Commitment**

Michael finds deep fulfillment in the dual impact of his work: helping businesses solve complex challenges and guiding individuals toward life-changing opportunities. As a leader, he excels at balancing big-picture vision with hands-on execution—always focused on delivering meaningful, measurable outcomes.

He believes success starts with people—and thrives when supported by strategy. That's the heart of Hatteras Capital Advisors.

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To learn more or explore current opportunities, contact Michael Willey at (828) 490-9060 ext. 101 or [mwilley@hatterasca.com](mailto:mwilley@hatterasca.com).

Visit [www.hatterascapitaladvisors.com](http://www.hatterascapitaladvisors.com) for additional information.